



Field Sales (Eco 4)

About Bee Eco

Bee Eco are an established family business that specialise in installing sustainable and eco friendly products and services. We currently specialise in government backed schemes such as LADS and Eco 4 to enable those families to improve their homes at no cost. We also install solar panels and energy storage devices to residential and commercial properties.

Our goal is to enable people to be sustainable by focusing on saving money first and saving the environment 2nd.

This approach has been widely successful and we now want to scale our operation.

About the role

We are seeking a highly motivated Field Sales Representative to join our team. As a Field Sales Representative, you will be responsible for generating leads for ECO 4 scheme.

What is ECO 4?

ECO 4 is a Government funded scheme for homeowners on low income or benefits to increase their EPC rating by two bands. More information on the specification will be provided in inhouse training.

1. Plan and prepare properties with certain specifications to visit
2. Gather customer details
3. Develop and maintain relationships with new and existing customers
4. Identify and pursue new sales opportunities
5. Meet or exceed sales goals on a weekly basis
6. Provide exceptional customer service to ensure customer satisfaction
7. Communicate effectively with customers and internal teams

About you

- 1+ years of sales experience preferred
- Strong communication and interpersonal skills
- Ability to work independently and as part of a team.
- Starter with a passion for sales, we encourage you to apply for this exciting opportunity.
- Highly motivated to enable families to save money on energy bills

Your skills

1. Sales skills
2. General fitness (able to walk 5-10km per day)
3. Ability to drive and clean licence

Qualifications

Non required, this role is about character